

Tailored **IOT SOLUTIONS** for the hospitality world

The logo for Akumo. IOT Solutions is centered within a brown square. The word "Akumo." is written in a large, white, serif font, and "IOT Solutions" is written in a smaller, white, sans-serif font directly below it.

**Akumo.**  
IOT Solutions

Your **hotel transformation**  
starts here

# The modern **guest expectations**

Today's travelers expect more convenience, personalization, digital services and security more than ever before.



## 80%

Prefer digital (self) check-in option

## 65%

Expect smart room controls,  
streaming & fast wi-fi



Smart hospitality relies on IOT devices and solutions

# Hospitality is evolving -is **your hotel ready?**

Current challenges the industry is facing:



Long check-in and check-out queues



Energy waste in unoccupied rooms



Manual key management, lost card costs and security risks



Poor connectivity, no streaming options and limited room controls





# Discover our **IOT services ecosystem**

## **Customized dashboard**

Remote controls, all in one spot. Insights backed by extensive data collection



## **Online check-in**

In the app or a Kiosk. Also ideal for reception-less properties



## **Security cameras**

Continuous surveillance, remotely visible in your dashboard



**Akumo.**  
IOT Solutions

## **Smart Locks**

Keyless room access and enhanced security



## **Energy saving pack**

Reduce consumption, get maintenance alerts and lower operational costs



## **PMS integration**

from booking engines and POS systems to smart room controls and guest apps



# Your **smart hotel 2,0**

## Self check-in



Check-in via an app or a kiosk.



Ideal for reception-less properties and less front-desk congestion at hotels



Offer room upgrade options and other up-selling options for extra revenue

## Keyless room access



Digital key can be added to the wallet

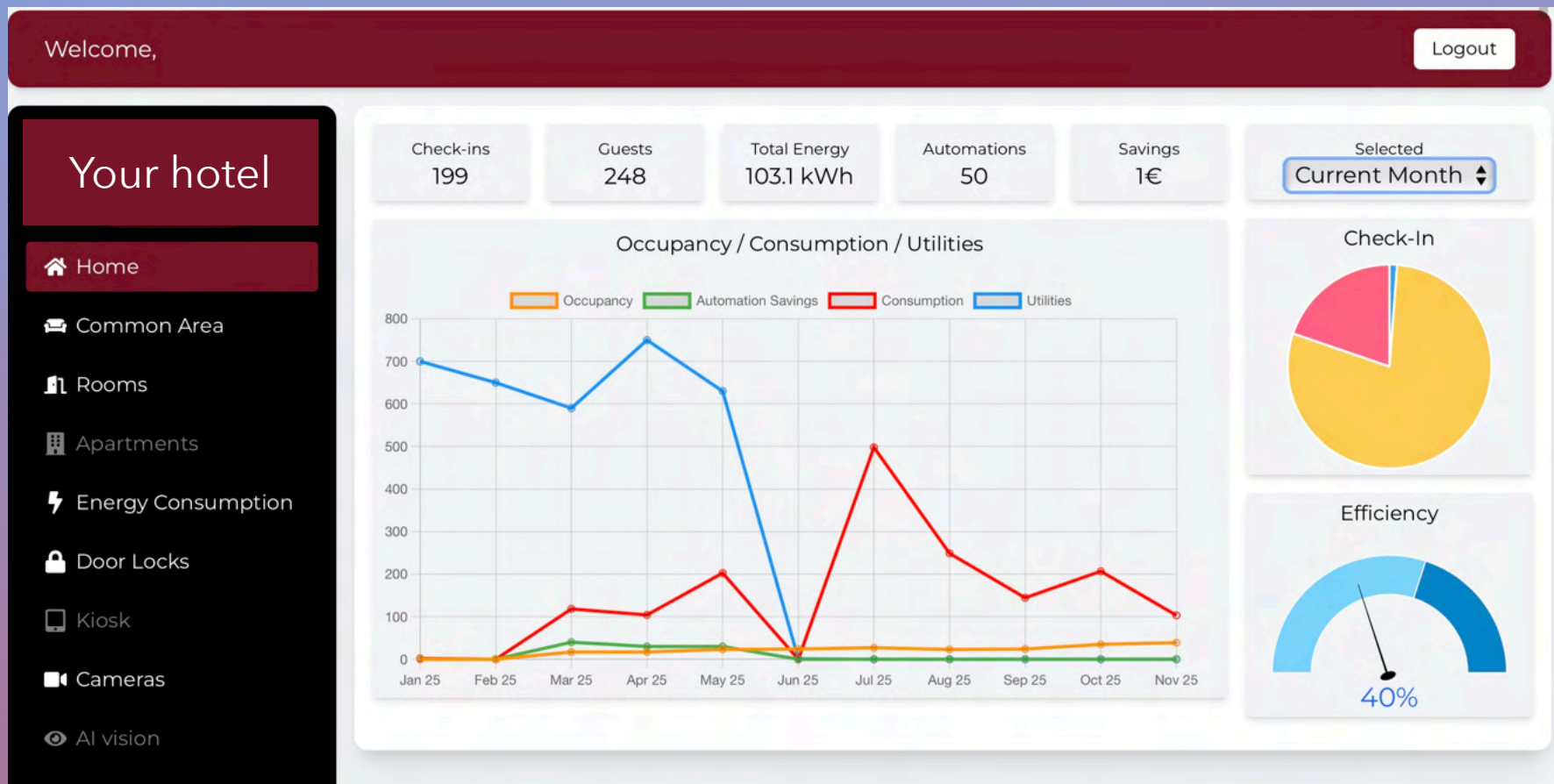


Enhanced guest satisfaction



Manage access control in your custom dashboard and offer higher security

# Smart dashboard & data insight



Real-time dashboard for monitoring occupancy, energy use, security cameras and other smart devices.

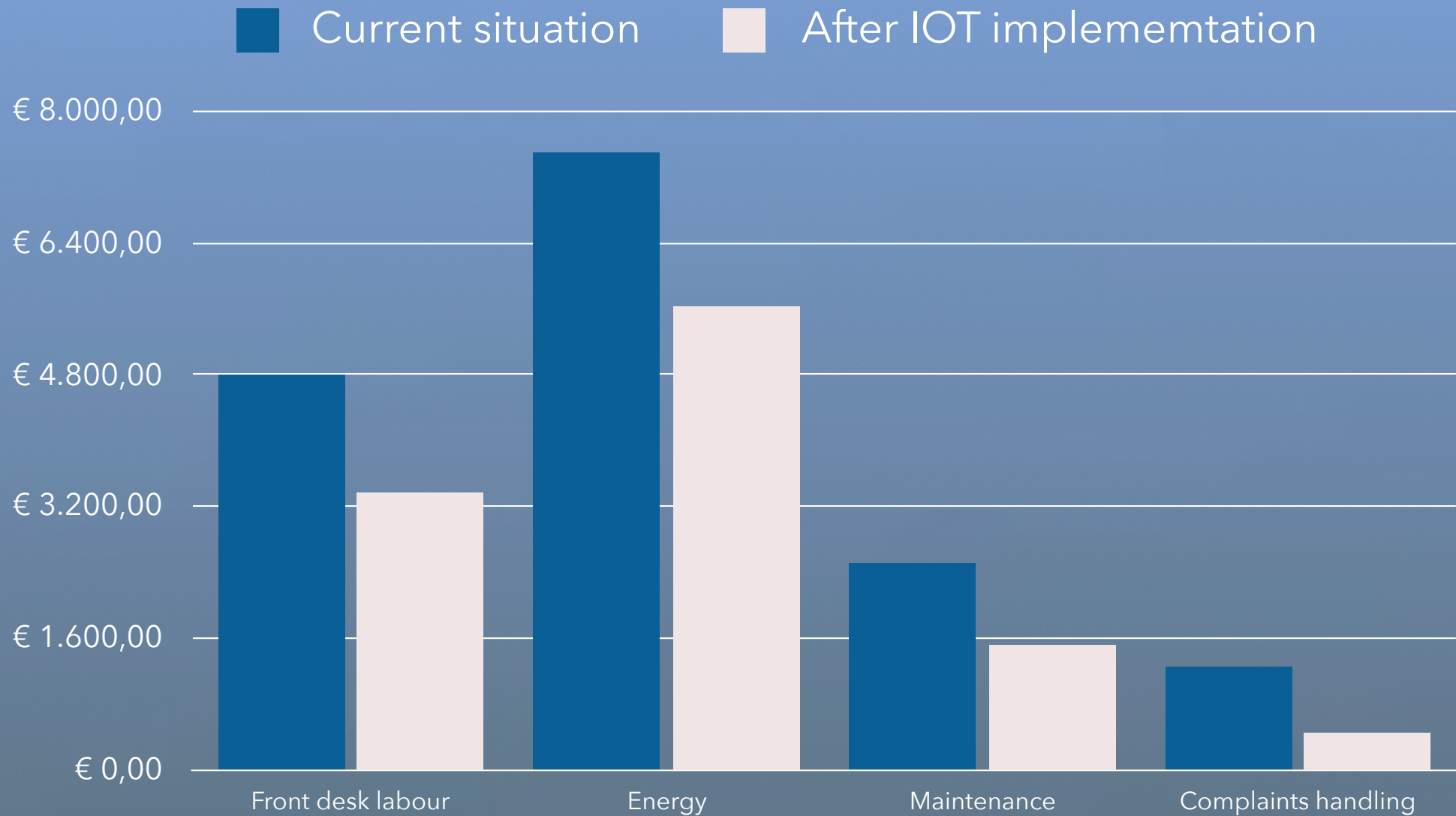
PMS integration for streamlined operation and housekeeping workflow.

Device health status and predictive maintenance alerts.



# Switch to a **positive business impact**

Expect measurable ROIs: in this example estimated savings p.m. at a small hotel with 30 rooms



# Why hotels **Choose us?**



## End-to-end integration

A full chain of connected technologies bringing all components like hardware, connectivity, data handling, analytics, and user interfaces under one coordinated framework.



## For all sizes of properties

Not a one-size-fits-all product. We scale up or down to offer each property a tailor-made IoT solutions, to meet its unique needs. From private rentals to exclusive boutique hotels to large hotels & resorts.



## Attractive billing structure

With our monthly subscriptions you start benefiting from automation, energy savings, and guest experience upgrades right away, with a much lower up-front hardware purchases. Affordable monthly cost and scaling at your own pace.



Roey Cohen, Founder

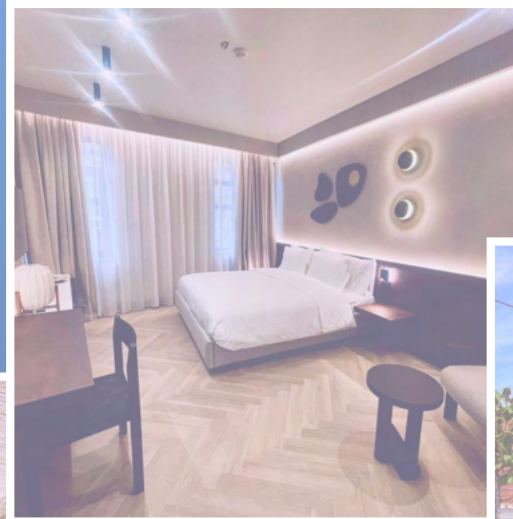
" We understand that hotels operate on **tight margins** and that smart locks, in-room sensors and energy management systems often require massive up-front investments. **Let's make your hotel smarter with a supportive billing structure** you can handle. We can start with pilot floors, scale property-by-property, add devices as you renovate, whether you're **upgrading 20 rooms or 2,000.**"



# Recent projects



Villa Lena, Tuscany IT



Trianon hotel  
Bucharest RO



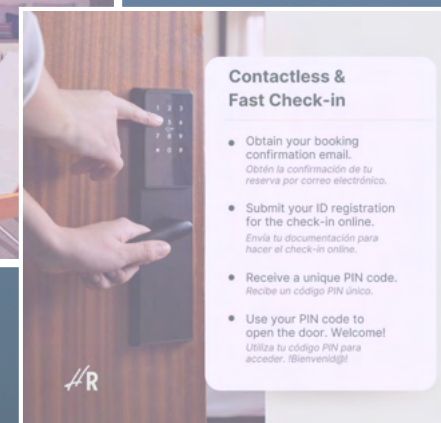
Selina Ericeira PT



Selina Secret Garden  
Lisbon PT



Hotel Robson (smart hotel)  
SP



# Let's talk



Ready to turn your hotel into a smarter, more efficient, safe and sustainable destination? Let's explore what's possible! Use our contact details below to get in touch, or schedule a call online.



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**[Book A Call](#)**